

ANNUAL REPORT 19



A MESSAGE FROM OUR PRESIDENT

Discover the power of PURPOSE. Everyday people we serve come to us seeking help with anything from employment opportunities to being accepted by a community of people for their unique strengths. Here at AccessAbility we believe in the power of our community.

In 2019, we showed our strengths and gained new skills and resources to continue to serve our community in any way possible. Our 2019 reports highlight the achievements made in large part from our community.

With our continued support, AccessAbility can advance the quality of life for the individuals that we have served in our community for the last 71 years. We are dedicated to empowering each individual to unlock their full potential.

Thank you for supporting our mission to provide individuals with the life-changing work they need.

Sincerely,



**MICHAEL
KREBSBACH,**
MBA, CPA
ACCESSABILITY, INC



BOARD OF DIRECTORS

Pat Foley - Chair

Bonfe, COO/CFO

Mark Young - Vice Chair

myHRcounsel, CEO

Julie Jost- Secretary

C.H. Robinson

Mark Groves

MN Department of Employment & Economic Development

Joan Willshire

Ben Austin

Chisago Lakes Achievement Center

Jennifer Zuchowski

Metropolitan Council

Zarir Erani

Allen Interactions, President

Ken Ehling

Montage Marketing, CEO

Tony Bednar

Tiger Oak Media, President & Integrator

Ken Kleckner

SAV Transportation Group, Controller

Leander Hallgren

Honeywell, Retired

Ana Morel

Independent Consultant

LEADERS

Michael Krebsbach, CEO

Sami Olson, Controller

AnneMarie Klimek, COO

Jacki Gale, Sr. Director of People Practices

2019

IMPACT OVERVIEW



TEAM MISSION:

AccessAbility provides opportunities of self-sufficiency for people with barriers to employment and community inclusion.



OUR INFLUENCE:

395

persons-served in all programs at AccessAbility, inc.

64%

of persons-served were between the ages of 23-54.

245

persons-served participated in a transitional employment program.



DAY TRAINING & HABILITATION

AccessAbility's DTH program enhances participants skills and abilities through center and community based employment, vocational training, and recreational/leisure activities for participants with developmental and cognitive disabilities.

Increased community partnerships have led to new development in Karate Music Therapy and Adaptive Technology for the programs.

100%
Satisfaction with
DTH Services

194
persons-served in
DTH programs

91%
of admissions
started in 30 days

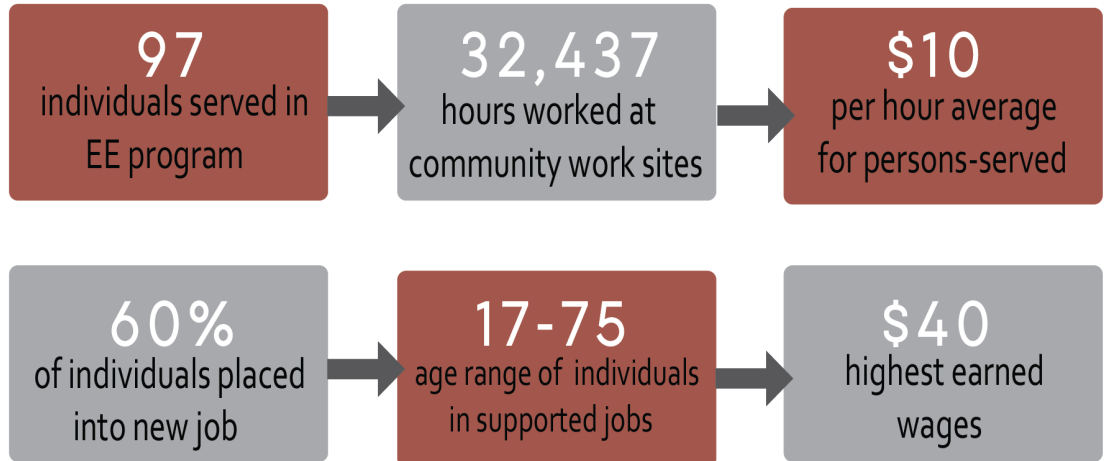
100%
Attendance in
Technology Class

4
new Evening
Stars events

3.5
outings per week
with friends

EXTENDED EMPLOYMENT

The **Extended Employment** program provides supported employment services for individuals with severe mental health and/or physical disabilities. Longterm vocational support is provided to individuals who work in competitive jobs in the community or in community work teams supervised by AAI Team Members.



PROJECT CONNECT

Project Connect is AAI's traditional employment program that gives individuals exiting the criminal justice system the vocational skills and personal empowerment to achieve their occupational and social dreams.

99
vocational credentials
earned

76.4%
of individuals retained
community job after
6 months

\$14.73
average wage

104
individuals served

47
new employer partnerships



ACCESSABILITY BUSINESS SERVICES, INC.

PRODUCTION

AAI experienced an increase in sales volume due to the new partnerships including but not limited to screen printing, laser printing, packaging, shipping, sorting, inspection and quality assurance services.

MATERIAL RECYCLING FACILITY

The MRF was successfully moved and right sized with a new manager and is seeing steady profit by improving efficiencies. MN State contract renewed for 5 additional years.

IMAGINE DESIGN & RELATIVELY FUNNY

The product lines were positively impacted by the new additional of a CNC machine and laser equipment that improved the product design and increased opportunities.



2019 FINANCIALS



INCOME

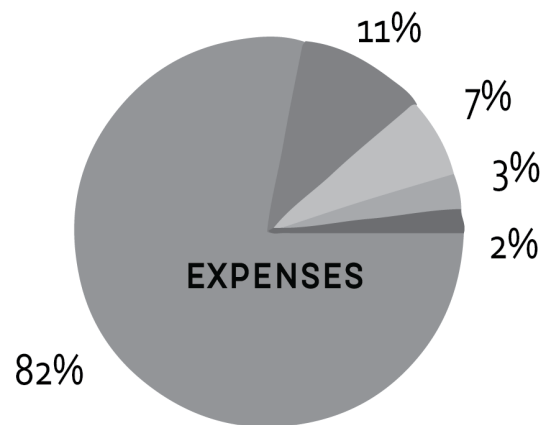
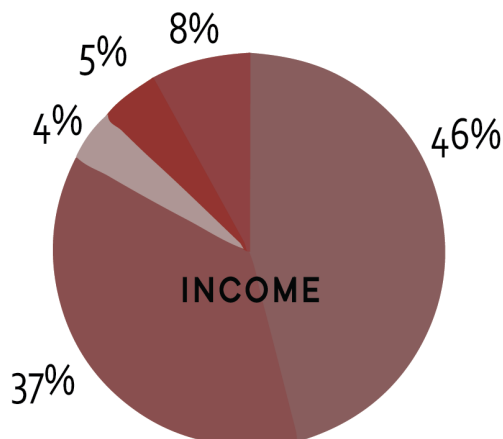
▲ Contributions	\$334,469
▲ Grants	\$511,430
▲ Business Revenue	\$2,313,225
▲ Program Services	\$2,859,867
▲ United Way	\$260,530
Total:	\$6,279,521

EXPENSES

▲ Fundraising	\$130,841
▲ Management and General	\$511,430
▲ Program Support	\$5,352,369
Total:	\$6,206,789

OTHER EXPENSES

▲ Discontinued Operations	\$157,122
▲ Depreciation and Interest	\$179,417
Total:	\$336,539





THANK YOU
FOR YOUR SUPPORT!



accessability.org



[@accessabilityincorporated](https://www.facebook.com/accessabilityincorporated)



[@aai_1948](https://www.instagram.com/aai_1948)



[@accessability_1](https://twitter.com/accessability_1)



AccessAbility, Inc.
 **UNLOCKING
HUMAN POTENTIAL** 