AccessAbility, Inc.
Unlocking Human Potential

Annual Report 2020
continued to smile

on task

valued opportunities

incorporated new ways of work

displayed resilience

Due to the national pandemic of COVID-19 of the folks were isolated for many months. While we were able to keep some people working through the entire lockdown period because of the essential work they performed, most were unable to work. We have been pleased to see persons served gradually returning to our programs and are hopeful many more will return in 2021.

Over a dozen of the people we serve and team members did become infected with the coronavirus. We are not aware of anyone that had significant difficulties in battling the virus. Fortunately, everyone has recovered and returned to work or other programming if desired.
A Message From Our PRESIDENT

2020 was an unprecedented year. Faced with many difficult and heart wrenching decisions, the Management Team took on every challenge like true professionals. Their professionalism led to AccessAbility not only overcoming its challenges, but becoming a leaner and stronger organization. The accomplishments of 2020 can be attributed to the unwavering support and dedication of our team members and the community.

We are grateful for the support and commitment of the Board of Directors and the entire AccessAbility Management Team. We have an extremely dedicated and motivated team that is setting the stage for the continued growth of AccessAbility in our community.

Sincerely,

Michael J. Krebsbach

Michael J. Krebsbach, MBA, CPA
President & CEO

Leadership

Micheal Kresbach, CEO
Sami Olson, Controller
AnneMarie Klimek, COO
Jacki Gale, Sr. Director

Board of Directors

Pat Foley - Chair
Bonfe, COO/CFO

Mark Young - Vice Chair
myHRcounsel, CEO

Julie Jost - Secretary
C.H. Robinson

Mark Groves
MN Department of Employment & Economic Development

Joan Willshire
Chisago Lakes Achievemnet Center

Jennifer Zuchowski
Metropolitan Council

Zarrir Erani
Allen Interactions, President

Ken Ehling
Montage Marketing, CEO

Tony Bednar
Toger Oak Media, President & Integrator

Ken Kleckner
SAV Transportation Group, Controller

Leander Hallgren
Honeywell, Retired

Ana Morel
Independent Council
TEAM MISSION:
AccessAbility provides opportunities of self-sufficiency for people with barriers to employment and community inclusion.

2020 Impact Overview

- 25.43% Project Connect
- 40.51% Extended Employment
- 34.05% Day Support Services

- 79 Persons served in Day Support Services
- 59 Persons served in Project Connect
- 94 Persons served in Extended Employment
Day Support Services

AccessAbility’s DSS program enhances participant’s skills and abilities through center and community based employment, vocational training and recreational/leisure activities for participants with developmental and cognitive disabilities.

Increased community partnerships have led to new developments in Karate, Musical Therapy, and Adaptive Technology for the programs.

100% Satisfaction with DSS

210 persons served in DSS
The Extended Employment program provides supported employment services for individuals with severe mental health and/or physical disabilities. Long term vocational support is provided to individuals who work in competitive jobs in the community or in community work teams supervised by AAI Team Members.

**EXTENDED EMPLOYMENT**

- **94** Individuals served in EE program
- **788** hours worked at community work sites
- **37.5%** of individuals placed into new jobs
- **17-73** age range of individuals in supported jobs
- **$12.08** per hour average for persons served
- **$40.61** highest earned wages

**PROJECT CONNECT**

Project Connect is AAI's traditional employment program that gives individuals exiting the criminal justice system the vocational skills and personal empowerment to achieve their occupational and social dreams.

- **59** individuals served
- **$15.79** average wage
- **15** new employer partnerships
AccessAbility Business Services, Inc.

**Production:**
AAI experienced an increase in sales volume due to the new partnerships including but not limited to screen printing, laser printing, packaging, shipping, sorting, inspection and quality assurance services.

**Material Recycling Facility:**
The MRF continued to serve the MN state contract and had a profitable year.

**Imagine Design & Relatively Funny:**
The addition of a new laser cutting machine and UV printer enabled Imagine Design and Relatively Funny to improve quality and productivity in its operations.
2020 Financials

**INCOME**

- Contributions: $501,238
- Grants: $1,144,120
- Business Revenue: $1,478,789
- Program Services: $1,407,913

Total: $4,532,060

**EXPENSES**

- Fundraising: $59,235
- Management & General: $1,287,712
- Program Support: $3,073,382

Total: $4,420,329
THANK YOU
For your support!